

SUMMARY

Facilitating the Secure Buying and Selling of Gold Bullion and Doré

We understand that whether you're a buyer or a seller, you'll have your own procedures and requirements that are

We use our expertise and global network to align those procedures and effectively tailor-make solutions for every transaction so as to secure a successful sale and purchase.

Our reputation continues to be built on trust, reliability and discretion.

SOLUTIONS



BUYERS

If you're looking to purchase either Bullion or Doré and need a discrete, efficient and dedicated team that will not only protect your interests but also keep your anonymity then click on the link below to find out more.





SELLERS

If you're looking to sell your product quickly and securely and need serious buyers with a proven track record of successful transactions who will complete your transaction quickly and safely then click here.



DUE DILIGENCE

To find out more about our due diligence procedures and how we can save you time by filtering out buyer/seller procedures that do not match your requirements then click here to find out more.



OIL & GAS

You will probably know that largescale gold transactions go hand-in-hand with Fuel. We have an extensive network of vetted buyers and sellers who deal in all types of fuel. For more information click on the link below.



FINANCIAL INSTRUMENTS

We have at our disposal a sophisticated network of financial professionals who can expertly guide you through the various processes and recommend various instruments such as CD's, BG's, SBLC's, MTN's and Platforms.



PROPERTY

Specialising in off-market investment opportunities ranging from hotels to banks & commercial developments to portfolios, our preferred sourcing contacts invariably have an exclusive selection of desirable real estate.



Essential Information for Buyers

Acquiring Bullion and Doré from all four corners of the world

Our Trusted Sources



We have gathered a global network of professionals who are able to source either Doré

This means that we'll be able to offer you prequalified sources of gold that match your requirements

So whether you're looking to acquire 100 MT of gold bullion or a 100 KG of Doré direct from a mine, you can trust us to find what you're looking for.

Thereafter, we'll do everything in our power to facilitate the smooth transacting of a successful sale and purchase.

Prequalification



We first ascertain what your buying procedures are and then match them to our list of sellers and their procedures.

To ensure a speedy and successful introduction we will have carried out the following;

- Thorough due diligence on the company or the individual.
- Issued all necessary paperwork i.e. NCNDA.
- Wherever possible we will be direct to the selling mandate.
- Established CIF/FOB and if POP/POF criteria are achievable matches.

Our aim is always to connect the mandates as quickly as possible to negotiate the details of the proposed deal but to be on hand to help in any way we can.

Due Diligence



Whenever we're approached by a new seller we ask for their company profile or details and carry out as much research as possible to establish the seller's credibility.

From the outset, we make it very clear that we, as a company, will actively stop any form of 'phishing' – in other words, using a non-existent product in an attempt to gather personal information about you the buyer.

As I'm sure you're aware, genuine sellers guard their identity as closely as you guard yours. The process of due diligence is, therefore, not an exact science and makes our job more difficult.

Security



Whether it's anti-virus software and firewalls for our own compters or organising closequarter personal security for our clients' product and team, we treat this area with the

We are fully compliant with GDPR and always act responsibly to safeguard your personal information and that of your team until such point you authorise us to release your details to the seller.

You may have your own preferred security professionals but if not, we're happy to recommend independent security firms with a proven track record of discreet yet effective security.



Essential Information for Sellers

Acquiring Bullion and Doré from all four corners of the world

Our Global Network of Buyers



We have a select number of trusted buyers some of which only buy Bullion and others who specialise in Doré and raw gold.

Although several of our buyers have unlimited resources and we can, therefore, buy ANY amount of gold, it's usually determined by having procedures that match.

Our main buyers are located in Europe, the Far East and the Middle East. This gives you, the seller, the added advantage of dealing with buyers who will be familiar with your location.

So whether you're looking to sell several hundred metric tonnes of bullion or a few kilograms of Doré, you can trust us to find a buyer that is compatible with your requirements.

Prequalification



The first we do is ascertain what your selling procedures are and then match them to our list of buyers and their procedures.

To ensure a speedy and successful introduction we will have carried out the following;

- Thorough due diligence on the buyer's company or the individual.
- Issued all necessary paperwork i.e. NCNDA
- Wherever possible we will be direct to the buyer or their mandate.
- Established CIF/FOB and if POP/POF criteria are achievable matches.

Our aim is always to connect the mandates as quickly as possible to negotiate the details of the proposed deal but to be on hand to help in any way we can.

Due Diligence



Whenever we're approached by a new buyer we ask for their company profile or details and carry out as much research as possible to establish the buyer's credentials.

From the very start, we make it very abundantly clear that we, as a company, will actively prohibit any form of 'phishing' – in other words, using a non-existent request to purchase in an attempt to gather personal information about you the seller.

As I'm sure you're aware, genuine buyers guard their identity as closely as you guard yours. The process of due diligence is, therefore, not an exact science and makes our job more difficult. But our aim is always to match genuine sellers and buyers.

Security



We want you to know that whether it's anti-virus software and firewalls for our own compters or organising close-quarter personal security for our clients' product and team, we treat this area with the utmost respect.

We are fully compliant with GDPR and always act responsibly to safeguard your personal information and that of your team until such point you authorise us to release your details to the buyer.

You may have your own preferred security professionals but if not, we're happy to recommend independent security firms with a proven track record of discreet yet effective security.



Our Process of Due Diligence

Acquiring Bullion and Doré from all four corners of the world

Our Process of Due Diligence



Due diligence is one of the most important aspects of what we do.

Yes, it presents a plethora of challenges, especially in this digital age, but it's one of the key areas where we apply a very strict process. This means that when we present an opportunity to you it will meet most if not all of your procedural requirements.

That process fully utilises the digital tools available to us through the internet but also relies on time-honoured techniques like just picking up the phone to see if it rings!

Our main objective is to save our clients' time and resources by not presenting opportunities that aren't real or where the procedures don't match.

Second Level Due Diligence



In our experience, both buyers and sellers, quite rightly, want to guard their identities until they feel sure that the other side 'means business'.

However, this can quite often lead to a stand-off where neither party is willing to move.

We aim to act as impartial intermediaries who will continue to monitor the progress of a deal and continue to carry out due diligence at every step of the way.

We aim to research the process and give you feedback on our findings so that there is a level of confidence that allows the deal to progress.

Our Safeguards and Security



Whether it's anti-virus software and firewalls for our own compters or organising closequarter personal security for our clients' product and team, we treat this area with the utmost respect.

We are fully compliant with GDPR and always act responsibly to safeguard your personal information and that of your team until such point you authorise us to release your details to the seller.

You may have your own preferred security professionals but if not, we're happy to recommend independent security firms with a proven track record of discreet yet effective security.

Swiss Procedure - Gold



In our experience, many buyers and sellers have misgivings about using Swiss procedures when transacting in gold.

This is why it's so important for us to understand your requirements early on so as not present deals that do not fit your requirements.

Having said that, we are fully conversant with Swiss procedures and openly endorse them for their simplicity and ability to safeguard the financial interests of both buyers and sellers.

For further information on the procedural steps outlined by the World Gold Council please click on this link.



Essential Information About Fuel

Acquiring Energy Sources from all four corners of the world

Jet Fuel - JP54



We offer an industry-leading supply of Jet Fuels and its variants such as Jet A, Jet A1 and Jet B

Our aim is to offer a full life-cycle management solution that ensures the safe delivery of premium products to the destination of your choice.

Working with our carefully selected suppliers we aim to offer very competitive prices that will most certainly meet your expectations.

And if you have any industry-specific requirements please do get in touch and we'll be happy to help source those products.

Crude Oils



In the same vein as Jet Fuel, we offer an unprecedented level of both service and product at globally competitive prices.

Again we offer a full, life-cycle management service to guarantee the delivery of your order on time to the oil depot of your choice.

Gas



We offer you a secure facility to either buy or sell a range of natural gas, LNG or LPG.

And whether you are looking for a spot transaction or a long term contract, we will be able to locate a suitable supplier or buyer anywhere in the world.

We can also arrange shipping vessel charter and alike with reputable companies that are SOLAS compliant.



Essential Information for Monetizing Financial Intruments

We Give Deserning Investors a Selection of Hand-Picked Financial Instruments

The information contained in this section is designed to be an overview. It is not for general distribution. The author of this page is not a financial advisor. As with all investments, independent financial advice should always be sought.

Our Trusted Sources



Private Placement Programs



PPP – Security



We have access to **Private Placement Programs** and Trading Platforms, for investors of \$1Million up to \$5Billion, that are mainly on a "Tear Sheet" basis, where the cash doesn't move from your bank account nor does it come under anyone else's control at any time.

We also have direct access to providers of Tier 1 banks fully cash-backed SBLC's with a minimum face value of \$100 million. They are supported by monetising facilities (up to 80% LTV), with the proceeds going to proven trading platforms, in order to raise cash by way of profits for the funding of various types of international projects on a non-recourse basis.

So whether you're looking for a simple CD, BG, SBLC or MTN or a top tier Private Platform Participation for over \$1 bn, then we will be able to connect you to the right person.

As I'm sure you're already aware, a private placement program (PPP) is a specialist type of investment that allows you access to the marketplace facilitating trading bank assets. The most common of which are Medium Term Notes (MTN's).

Medium Term Notes are debt notes that allow banks and other institutions to lend to customers. These debt notes originate from governing bodies and are released to a small number of prime banks at a discounted rate.

This type of investment offers you the investor a unique opportunity. Zero risk with substantial profits that is backed by a Tier 1 bank.

We only work with Tier 1, AAA-rated Banks. These banks must adhere to the directives of such organisations as the Financial Conduct Authority or the Monetary Authority of Singapore.

Depending on the program that you choose, the receiving bank will open a premier account in your name. For example, Barclays London. In most cases, there will be no need for you to travel personally to open that account. It will be done remotely by the bank on your behalf. However, you also have the choice to open the account yourself directly with the bank that will be placing the program.

The pre-agreed funds will then be transferred into that bank account. Thereafter, the funds will never leave your control and no one, other than you, will have access to them.

In other words, your funds are completely safe.

PPP - Accessibility



PPP - Other Types of Collateral



Tear Sheet Programs – This is where the funds are kept in your account and the program will check periodically that the funds are still available. If you withdraw the preagreed investment for any reason then you will simply lose the program.

Blocked Funds Program – This is where the funds are kept in your account and there is an administrative block executed by a SWIFT MT799 in favour of the platform. The MT799 is typically for 12 months and 1 day and will offer the program typically 75% to 90% of the value of the blocked funds depending on the bank.

Instrument programs – These require the delivery of a Bank Guarantee or Standby Letter of Credit to the platform which is valid for 12 months. The main advantage being that a higher loan to value can be assigned to BG's and SBLC's compared with blocked funds. This is typically between 75% to 95% again, depending on the issuing bank.

Gold bullion programs – Gold bullion may also be used to secure a program. The gold must be a minimum of 99.5% purity, it will have been assayed by a recognised refinery, carries an internationally recognised hallmark and will be held in a recognised depository.

The gold will then be stored in the depository with an SKR in the name of the client and will need a comprehensive vault insurance contract in place.

Typically, the loan to value ratio is between 90% and 100% depending on where the gold is stored.

In-Ground Precious Metals – Gold and other metals may also be used to secure a program. There would be a need for a particular kind of valuation report and thereafter a program may be secured.

Precious gems and art – These too may be used to secure a program but it should be pointed out that they are harder to value than say gold, and so may not be placed so easily.

The Benefits and Advice



We would invite you to contact us for an initial call to see what exactly you require. Thereafter we would then recommend who we believe would be the best professional to meet those requirements.

We work with offices in America, the United Kingdom, Hong Kong and the Middle East. This means that no matter what jurisdiction your business operates in we will have experts 'on the ground' who are familiar with the local market procedures.

Our aim is always to connect you as quickly as possible to the industry expert who we know will serve you best. They will then facilitate your requirements and offer any advice so as to secure a successful outcome.



Essential Information for Investors

Acquiring exclusive real eastate from all four corners of the world

Hotels



We offer exclusive access to a host of hotels around the world, many of which are offmarket

So whether you're looking to acquire a trophy asset in London or a profitable, resort-based turnkey business located in a popular destination, we have the solution and the ability to access what you're looking for.

Banks



You may be looking to buy or sell a 'retail' bank with hundreds of branches or conversely to acquire a Private/Boutique bank with very specific licenses.

If you are, our network of specialists will be able to access potential opportunities before they go to the open market.

Our aim is to understand your exact requirements so that we only present projects that match your requirements and thus save you time.

Commercial



Finding the perfect commercial property can be extremely time consuming but at the same time, it is so important as the long-term commercial impact can also be very beneficial.

So whether you're looking to find a new head office in the right location that meets your budget or a shopping centre that gives you sustainable yield and security, then we will work on your behalf to find thatPerfect opportunity.

Portfolios



As investors regularly move into new markets we're often approached to help sell their portfolios in order to finance their new direction.

Ready-made portfolios can prove to be a valuable asset and help augment an existing portfolio without the need to involve yourself in multiple purchases and the associated costs.

Our background is firmly rooted in property and as such we have access to many offmarket opportunities that may well fit your future plans.



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